Beckett™
COMMERCIAL SOLUTIONS

A BECKETT THERMAL SOLUTIONS COMPANY

Advanced thermal technology, built to scale.

A new commercial & industrial platform under Beckett Thermal Solutions.

MARSDEN
Worldwide Leaders in Process Heating Technologies

THE BOLTRA

ANESI®







AGENDA

Where we're headed

01 **Who we are**
Beckett, and the new commercial platform

02 **The portfolio**
Marsden · THE BOLTRA · ANESI

03 **Deep dive**
Gas absorption heat pumps

04 **What's next**
Relaunch strategy, channel & timing



THE FOUNDATION

An iconic name in combustion.

Beckett Commercial Solutions is a newly launched sister company to Beckett Thermal Solutions — a global pioneer in combustion technology and engineered thermal solutions, and an industry-leading supplier and partner to OEMs.

1937
Founded

4th
Generation, family-owned

3
Countries of manufacturing
US · UK · Italy

OEM
Industry-leading supplier & partner

BECKETT COMMERCIAL SOLUTIONS

Why we exist

Dedicated to growing & scaling advanced thermal technologies across strategic targets.

- Focused on commercial & industrial markets
- Building a portfolio of brands aligned to the C&I strategy
- Initial build via acquisition — three companies, one platform



Commercial gas absorption heat pumps on a single pad — the kind of C&I work the platform is built around.

Beckett COMMERCIAL SOLUTIONS

THE PORTFOLIO

Three technologies. One platform.



MARSDEN
Worldwide Leaders in Process Heating Technologies

Process & infrared heating

Patented Embedded Combustion™ for the toughest industrial drying and curing lines.



THE BOLTRA™

Next-gen commercial burner

One premix platform from 100K to 3M BTU/h — ultra-low NOx, simple to install.



ANESI®

Gas absorption heat pumps

Up to 140% AFUE with a natural refrigerant — and no backup heat down to –40°F.

Beckett COMMERCIAL SOLUTIONS



MARSDEN
Worldwide Leaders in Process Heating Technologies

Worldwide leaders in process heating technologies

Founded 1976 · Multi-generational · Global leader in proprietary process & infrared heating

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MARSDEN
Worldwide Leaders in Process Heating Technologies

Fifty years of industrial heat.

A multi-generational business founded in 1976 and a global leader in proprietary process and infrared heating technologies — serving a multitude of industrial segments.

SEGMENTS SERVED

- **Paper & Pulp**
- **Roofing**
- **Flooring**
- **Paint Finishing**
- **Glass**
- **Textiles**



Embedded Combustion™ emitters firing on a paper machine.

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PATENTED TECHNOLOGY

Embedded Combustion™

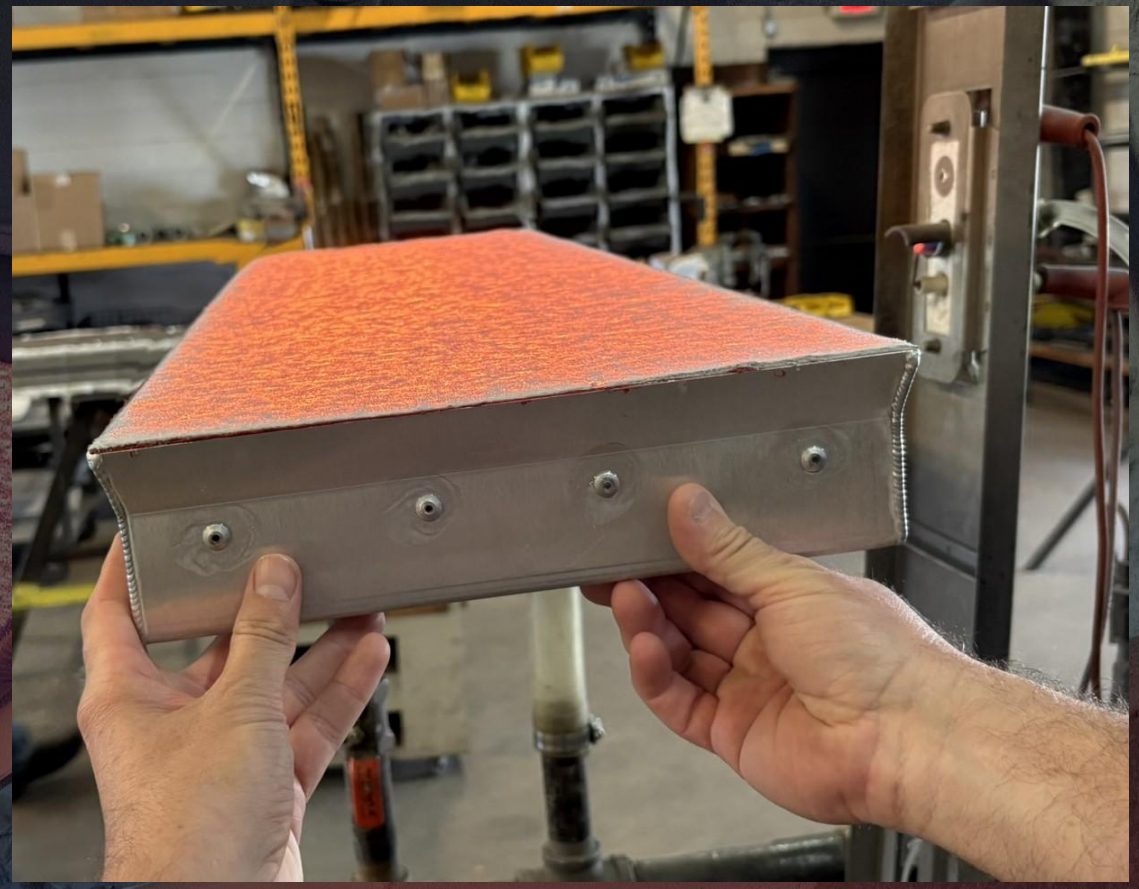
Combustion happens inside the emitter face, not in front of it. The result is a thermal response curve nothing else in process heating can match.

1,850°F

REACHED IN **FIVE** SECONDS

Cool to touch

WITHIN SECONDS

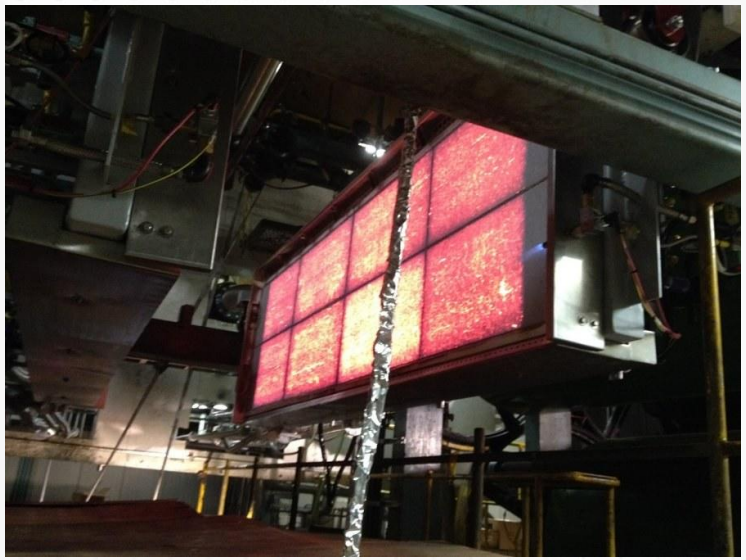


Held by hand moments after firing, ***top surface at 1,850°F****.*

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IN THE FIELD

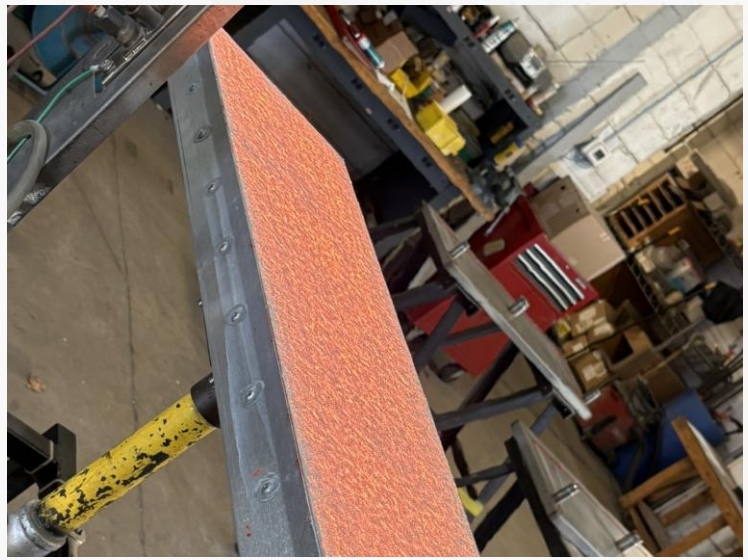
The preferred technology across industries.



Paper & pulp — emitter bank over the web



Roofing — coating & cure oven



Emitter at full output

Marsden systems run on production lines where downtime is measured in thousands of dollars a minute.

02 / ACQUISITIONS

THE BOLTRA™

Clean heat, simplified.

A next-generation commercial burner
& combustion technology platform.

Beckett COMMERCIAL SOLUTIONS

THE BOLTRA™

One platform. Nearly every commercial application.

A premix burner platform engineered so that specifying engineers and field technicians both get what they want — performance and emissions on one side, simplicity on the other.



100K–3M
BTU/h FIRING RANGE

10:1
MODULATION

Ultra-low
NOx & LOW CO

NG / LP
FUEL FLEXIBLE

Modbus · optional pilot ignition · 0–10 V modulation

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THE BOLTRA™ ADVANTAGE

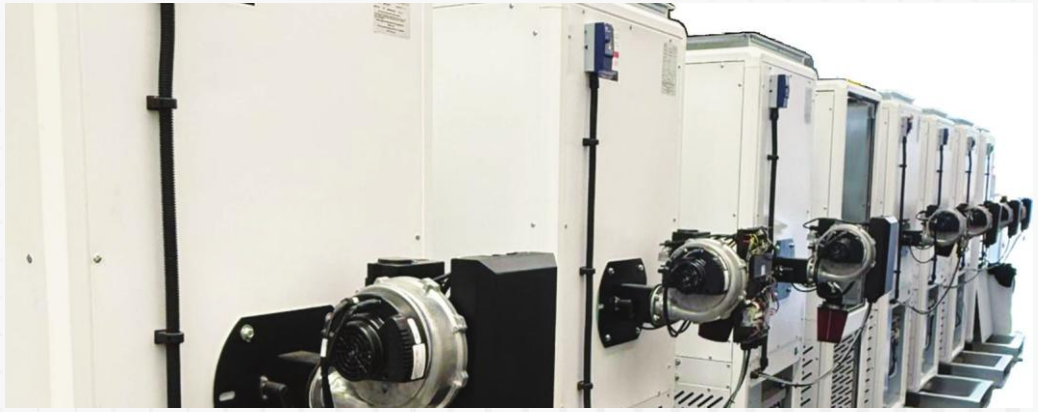
Built to take cost out of the OEM's shop floor.

- Easy set-up and commissioning
- Cleaner burning across the firing range
- Simpler OEM assembly — reduces shop labor
- Overall cost advantages
- Fits multiple applications from one platform

> **Thirteen models. 100 to 3,000 MBH. One platform.**

SUITED FOR

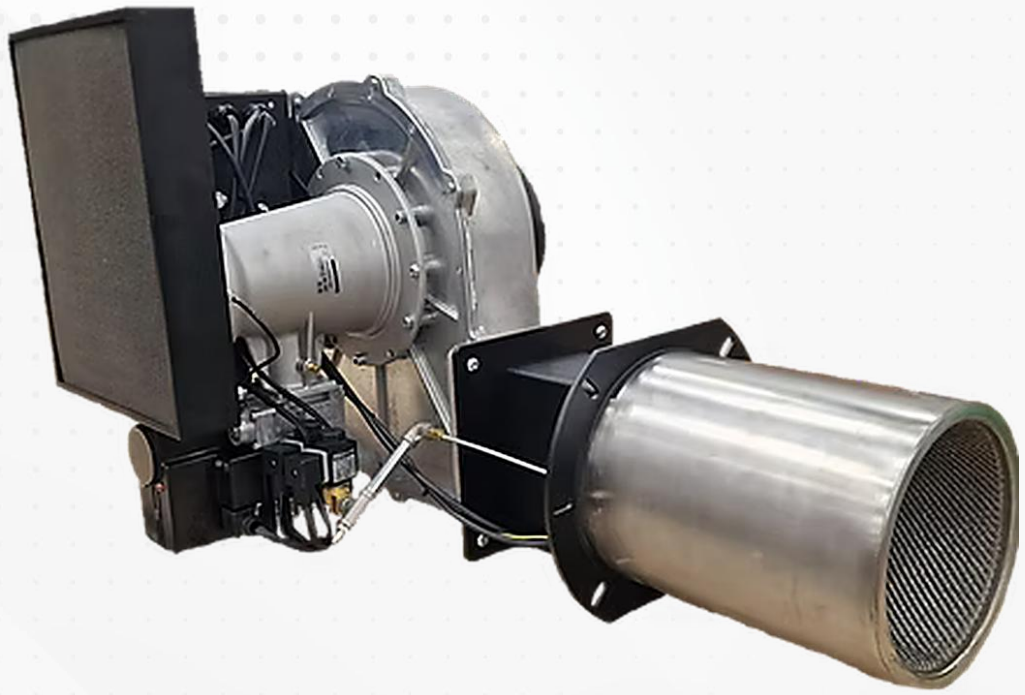
HVAC rooftop units	**Boilers**
Pools	**Commercial kitchens**
Paint booths	**Coffee roasteries**



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SIMPLIFICATION

This replaces all of this.



THE BOLTRA™ · ONE COMPONENT



BURNER · BLOWER · GAS TRAIN · CONTROLS

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03 / ACQUISITIONS

ANESI®

We pioneered the gas absorption heat pump.

Formerly Stone Mountain Technologies, Inc.

Beckett COMMERCIAL SOLUTIONS

ANESI®

Ultra-high efficiency, without the cold-weather asterisk.

Up to

140%

AFUE

Reduction up to

50%

LESS FUEL

Operates down to

– 40°F

NO BACKUP

Natural refrigerant

ZERO

ODP · GWP · PAS

Versatile by design — stand-alone or hybrid, retrofit or new construction, across a wide range of applications.

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APPLICATIONS

Fits a wide range of applications.

The technology serves five distinct market applications. **Relaunch will be focused but still serve all.**

Residential forced air

Residential hydronics

Pool heating & snow melt

Commercial hydronics

Commercial water heating





The initial relaunch will be:

- Surgical
- Strategic
- Deliberate

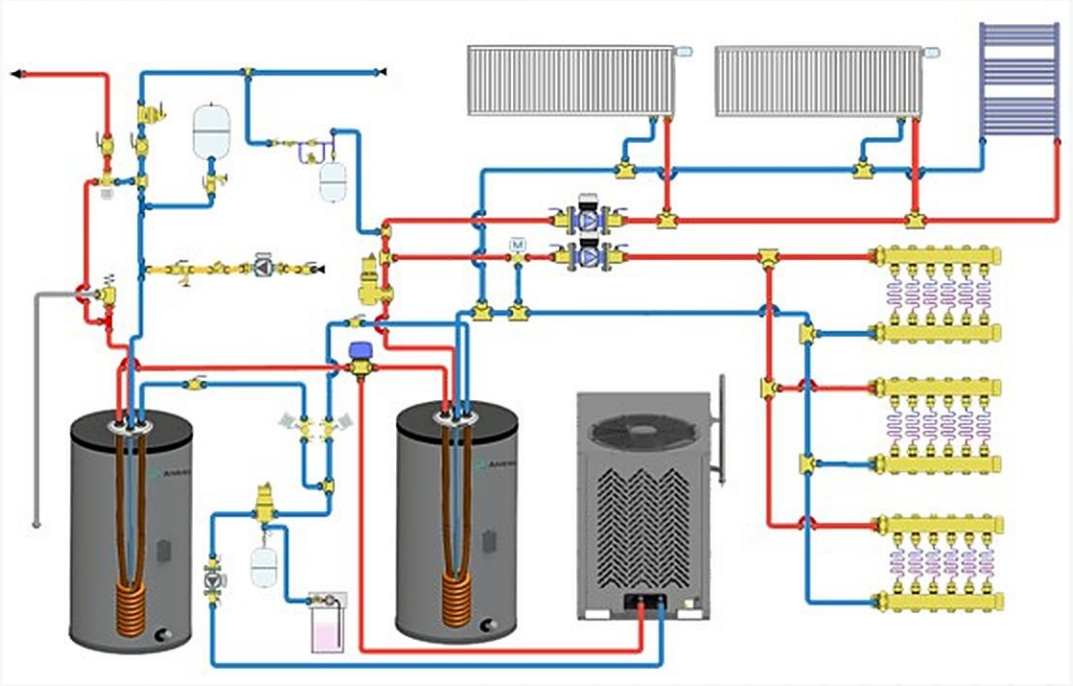
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FOCUS 01 · HYDRONIC HEATING

Scalable, versatile, and built for design day.

- Scalable & versatile across building sizes
- Retrofit or new construction
- Outperforms conventional air-to-water systems
- Stand-alone or paired with existing plant as a hybrid

> **Conventional air-to-water loses capacity exactly when the building needs it most. An absorption cycle does not.**





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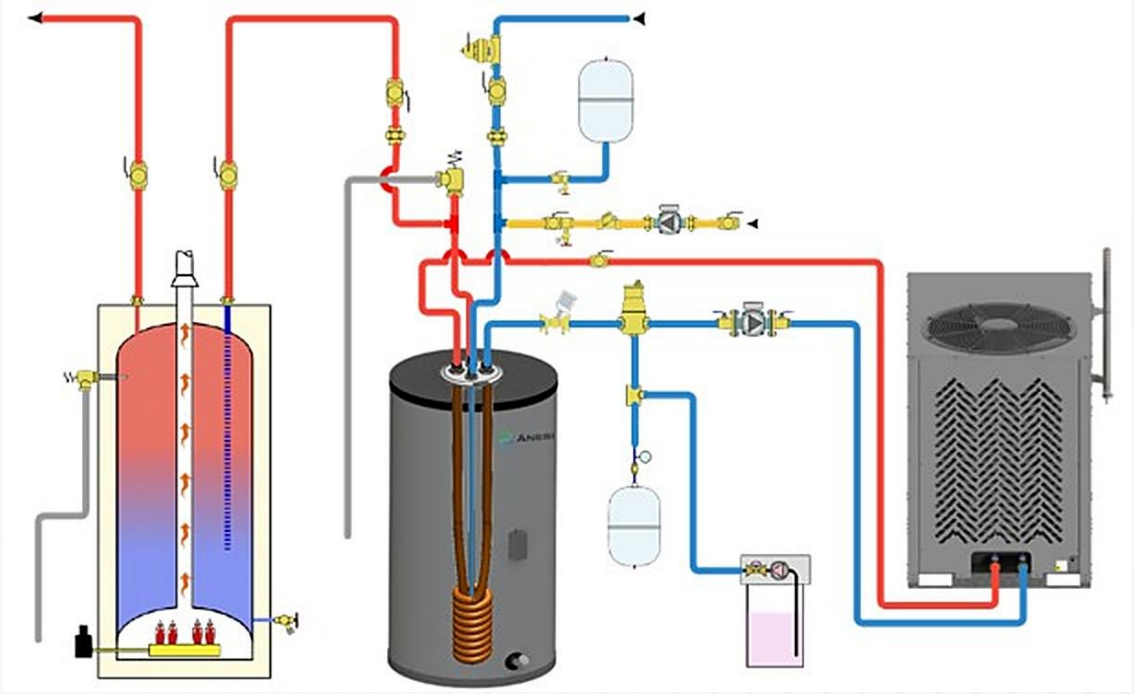
FOCUS 02 · COMMERCIAL WATER HEATING

Let the heat pump carry the base load. Keep what's there.

TYPICAL PAYBACK

1 – 3 years

- Provides continuous base load
- Existing water heater handles peak demand
- Easily retrofits to existing systems
- Extends the life of primary heating equipment
- Reduces load and wear from thermal cycling







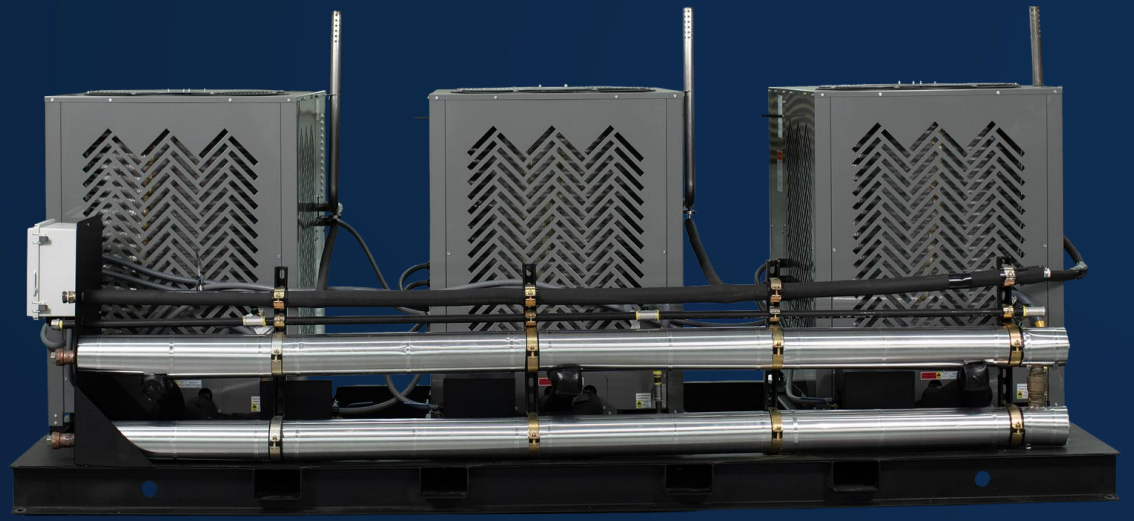
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MODULAR CAPACITY

HEAT CHAIN
Commercial Water Heating

Chained at the factory. Skidded for the field.

Multiple units are factory-plumbed, wired, controlled and mounted on a single skid — so a multi-unit commercial installation arrives as one piece of equipment instead of a week of pipefitting.





Up to 240K BTUh

ADDRESSES A FULL RANGE OF COMMERCIAL HEATING LOADS

Beckett COMMERCIAL SOLUTIONS

RELAUNCH STRATEGY

Surgical. Strategic. Deliberate.

Initial focus designed to accelerate success in good heating markets through our channel Partners

01

Applications

- Commercial water heating
- Hydronics
- Provides strongest economics

02

Geographies

- Good heating markets
- Design-day performance & fuel savings both matter.
- Strong utility Incentives & support

03

Channel

- Contractors
- Manufacturer reps
- Stocking distributors — supported, trained, and inventoried.

Additional details rolling out soon.

SUMMARY

Beckett Commercial Solutions

- Dedicated to growing & scaling advanced thermal technologies across strategic targets
- Focused on commercial & industrial markets
- Building a portfolio of brands aligned to the C&I strategy

Initial acquisitions — just the beginning.

MARSDEN
Worldwide Leaders in Process Heating Technologies

THE BOLTRA™

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Thank you.
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