ESC | Gas Heat Pump Consortium

10/20/26 Meeting Minutes

Attendees:

ATCO Gas	Lauretta Pearse	National Fuel	Greg Harts
Atmos Energy	Greg Anderson	National Fuel	Jacob Kindberg
Beckett Commercial Solutions	Jack Sinkler	National Fuel	Matthew Pivarunas
Black Hills Energy	Amy Fiala	New Jersey Natural Gas	William Elmer
Black Hills Energy	Brian Munsell	ONE Gas	Caleb Howell
CenterPoint Energy	Esha Seth	PGW	Michel Farag
Chesapeake Utilities	Dave Detrick	PGW	Sherif Youssef
Enbridge	Haris Ahmadzai	Rinnai	Kevin Morgan
Enbridge	Jane Huang	SaskEnergy	Derrick Nykoluk
ESC	Eric Burgis	Southern Co.-Nicor	Jonathan Skarzynski
ESC	Rob Divenere	Southern Co.-Nicor	Martha White
FortisBC	Mehmud Iqbal	TECO Peoples Gas System	Betty Merlina
FortisBC	Adrisya Kalsi	Unitil	Nick DeMarchi
FortisBC	Jim Kobialko	Unitil	Rob Furino
FortisBC	Michael Tilt	WEC	Justin Gordon
MDU -Intermountain	Dane Jacobsen		

- The meeting was called to order at 2 PM Eastern
- Jack Sinkler with Beckett Commercial Solutions presented plans forward for the Anesi gas heat pumps. You can find a copy of the slide deck at: https://consortia.myescenter.com/GHP/ESC_Beckett_Commercial_Solutions_102026.pdf or in the GHP members only area of the ESC site.
- Mehmud asked Jack if the focus moving forward is more in the commercial market for water heating and asked further about the 40,000 BTU unit.
- Jack responded that the initial focus is on commercial water heating, but also residential hydronic and forced air systems.
- Jack has some data on commercial water heating and shows 1-3 year paybacks.
- Jack noted that the 40,000 BTU model was designed and they produced a few units but then they ended up in a cash situation so they never fully commercialized that system. They will build these to order.
- Esha noted that CenterPoint Energy is interested in this product and is looking for good applications. CenterPoint's Innovation Act has an open request for R&D projects.
- Jane would like to see case studies on commercial water heating. She also asked about availability of product in different regions, including Canada.
- Jack reported that not all past partners will remain partners under Beckett Commercial. Since this is a new company, they are in the early stages of finding reps and installers. He also noted that a couple distributors will renew relations under Beckett.
- Jane asked what the synergy is between the three companies under Beckett Commercial Solutions.
- Jack noted that Marsden will move manufacturing from NJ to the Anesi plant in TN.
- Meeting adjourned at 3:00 PM